



**Biography of  
Jerry Pradier, AInstIB  
President of**

**The Progressive Business Development Network**

**And**

**Accredited Executive Associate  Institute for Independent Business**

Jerry Pradier spent 28 years as an officer in the US Air Force as a bomber pilot and as a personnel specialist, strategic planning expert, and senior training and education expert rising to the rank of lieutenant colonel. During this same period, he founded four successful and profitable private businesses, all of which were subsequently disbanded due to frequent official moves.

After his retirement from the Air Force, Pradier was recruited to reorganize a private security company—the 55<sup>th</sup> ranked security company in the United States—and subsequently became the company’s Chief Information Officer. Continuing his career in the private sector, he has held positions as Corporate Manager and Special Assistant to the CEO before founding his current business enterprise, the Progressive Business Development Network. This current endeavor focuses on providing practical management expertise to solve recurring management problems.

Pradier holds masters degrees in Management from Troy State University, European Division, specializing in Marketing and Personnel Management; in Philosophy from the State University of New York at Albany; a certification in Organizational Development from the Air Force’s Leadership and Management Development Center; and, a certification in Leadership Development from Harvard University’s Kennedy School of Government. He is a published author and speaker on a number of business and personal development topics.

In 2004, he received his accreditation as an Executive Associate from the Institute for Independent Business.